# COMBINED FINANCIAL STATEMENTS With Independent Auditor's Report

**DECEMBER 31, 2016 and 2015** 

ROYAL FAMILY KIDS, INC. AND FOR THE CHILDREN FOUNDATION

Todhunter & Associates, Inc. 18818 Teller Ave., Suite 109 Irvine, CA 92612

December 31, 2016 and 2015

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## TODHUNTER & ASSOCIATES, INC.

#### AN ACCOUNTANCY CORPORATION

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Royal Family Kids, Inc. and For the Children Foundation Santa Ana, California

#### **Report on Combined Financial Statements**

We have audited the accompanying combined financial statements of Royal Family Kids, Inc. and For the Children Foundation (a nonprofit organization) which comprise the combined statements of financial position as of December 31, 2016 and 2015, and the related combined statements of activities and cash flows for the years then ended, and the related notes to the combined financial statements.

#### Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

The Board of Directors Page 2

#### **Opinion**

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of Royal Family Kids, Inc. and For the Children Foundation as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matter**

Our audits were conducted for the purpose of forming an opinion on the combined financial statements as a whole. The *combined schedules of functional expenses* on pages 18 to 19 are presented for purposes of additional analysis and are not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Todhunter & Associates, Inc.

Irvine, California June 27, 2017

## COMBINED STATEMENT OF FINANCIAL POSITION

December 31, 2016

ASSETS		yal Family Kids, Inc.		he Children oundation		Total
Cash and cash equivalents	\$	251,482	\$	66,521	\$	318,003
Receivables		18,012	·	_		18,012
Inventory		131,280		-		131,280
Promissory notes receivable		1,088,000		-		1,088,000
Marketable securities		1,151,584		876,487		2,028,071
Property and equipment, net		17,587		<u>-</u>		17,587
Total assets	\$	2,657,945	\$	943,008	\$	3,600,953
LIABILITIES AND NET ASSETS Liabilities:						
Accounts payable and accrued liabilities	\$	22,964	\$	_	\$	22,964
Note payable	Ψ —	6,907	Ψ	<u>-</u>	Ψ	6,907
Total liabilities		29,871		<u>-</u>		29,871
Net assets:						
Unrestricted		2,608,556		943,008		3,551,564
Temporarily restricted		19,518				19,518
Total net assets		2,628,074		943,008		3,571,082
Total liabilities and net assets	\$	2,657,945	\$	943,008	\$	3,600,953

## COMBINED STATEMENT OF FINANCIAL POSITION

December 31, 2015

ASSETS	yal Family Kids, Inc.	the Children oundation	 Total
Cash and cash equivalents	\$ 201,077	\$ 2,979	\$ 204,056
Receivables	29,140	-	29,140
Inventory	182,139	-	182,139
Prepaid expenses	13,069	-	13,069
Promissory notes receivable	2,688,000	-	2,688,000
Marketable securities	-	789,206	789,206
Property and equipment, net	 23,755	 <u>-</u>	 23,755
Total assets	\$ 3,137,180	\$ 792,185	\$ 3,929,365
LIABILITIES AND NET ASSETS			
Liabilities:			
Accounts payable and accrued liabilities	\$ 23,481	\$ -	\$ 23,481
Note payable	 11,502	 <u>-</u>	 11,502
Total liabilities	 34,983	 <u>-</u>	 34,983
Net assets:			
Unrestricted	3,054,597	792,185	3,846,782
Temporarily restricted	 47,600	 <u>-</u>	 47,600
Total net assets	 3,102,197	 792,185	 3,894,382
Total liabilities and net assets	\$ 3,137,180	\$ 792,185	\$ 3,929,365

### COMBINED STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2016

	•	•		he Children		m . 1
	K	ids, Inc.	Fo	undation		Total
UNRESTRICTED NET ASSETS						
Support and revenues:						
Contributions	\$	745,697	\$	62,901	\$	808,598
Merchandise sales		711,259		-		711,259
Events		49,560		-		49,560
Training and other programs		107,056		-		107,056
Other income		61,389		-		61,389
Income from investments (net)		97,613		88,134		185,747
Total unrestricted support and revenues	1	,772,574		151,035		1,923,609
Net assets released from restrictions:						
Restrictions satisfied by payments		313,179		<u>-</u>		313,179
Total unrestricted support, revenues						
and reclassifications		2,085,753		151,035		2,236,788
Expenses:						
Program services:						
Camps and mentoring clubs	2	2,043,288		<u> </u>		2,043,288
Total program services	2	2,043,288		_	,	2,043,288
Supporting services:	-	<u>, , , , , , , , , , , , , , , , , , , </u>				
General and administrative		266,486		212		266,698
Fundraising		222,020				222,020
C						
Total supporting services		488,506		212		488,718
Total expenses	2	2,531,794		212	<i>'</i>	2,532,006
- 0 0p		-,				_,,
Change in unrestricted net assets		(446,041)		150,823		(295,218)

See Accompanying Notes and Independent Auditor's Report.

### COMBINED STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2016

	Royal Family	For the Children	
	Kids, Inc.	Foundation	Total
TEMPORARILY RESTRICTED NET ASSETS			
Contributions	285,097	-	285,097
Net assets released from restrictions	(313,179)		(313,179)
Change in temporarily restricted net assets	(28,082)	<u>-</u>	(28,082)
Change in net assets	(474,123)	150,823	(323,300)
NET ASSETS, at beginning of year	3,102,197	792,185	3,894,382
NET ASSETS, at end of year	\$ 2,628,074	\$ 943,008	\$ 3,571,082

### COMBINED STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2015

	Royal Family Kids, Inc.	For the Children Foundation	Total
UNRESTRICTED NET ASSETS			
Support and revenues:			
Contributions	\$ 728,620	\$ -	\$ 728,620
Grants from affiliate	139,529	-	139,529
Merchandise sales	870,462	-	870,462
Events	144,163	-	144,163
Training and other programs	144,400	-	144,400
Other income	51,023	-	51,023
Income from investments (net)	118,484	20,932	139,416
Loss on sale of property and equipment	(283)	<del></del>	(283)
Total unrestricted support and revenues	2,196,398	20,932	2,217,330
Net assets released from restrictions:			
Restrictions satisfied by payments	376,285	<del></del>	376,285
Total unrestricted support, revenues			
and reclassifications	2,572,683	20,932	2,593,615
Expenses:			
Program services:			
Camps and mentoring clubs	2,212,753	-	2,212,753
Grants to affiliate		139,529	139,529
Total program services	2,212,753	139,529	2,352,282
Supporting services:			
General and administrative	253,642	21	253,663
Fundraising	273,691	<del>_</del>	273,691
Total supporting services	527,333	21	527,354
Total expenses	2,740,086	139,550	2,879,636
Change in unrestricted net assets	(167,403)	(118,618)	(286,021)

See Accompanying Notes and Independent Auditor's Report.

### COMBINED STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2015

	Royal Family	For the Children	
	Kids, Inc.	Foundation	Total
TEMPORARILY RESTRICTED NET ASSETS			
Contributions	320,695	-	320,695
Net assets released from restrictions	(376,285)	<u> </u>	(376,285)
Change in temporarily restricted net assets	(55,590)		(55,590)
Change in net assets	(222,993)	(118,618)	(341,611)
NET ASSETS, at beginning of year	3,325,190	910,803	4,235,993
NET ASSETS, at end of year	\$ 3,102,197	\$ 792,185	\$ 3,894,382

### COMBINED STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2016 and 2015

	<u>2016</u>		<u>2015</u>
CASH FLOWS FROM OPERATING ACTIVITIES:			
Change in net assets	\$ (323,300)	\$	(341,611)
Adjustments to reconcile change in net assets			
to cash used by operating activities:			
Depreciaton	6,168		6,629
Net investment (gains) and losses	(68,936)		(9,854)
Loss on sale of property and equipment	-		283
Changes in:			
Receivables	11,128		12,752
Inventory	50,859		(109,075)
Prepaid expenses	13,069		(10,513)
Accounts payable and accrued liabilities	 (517)		(78,131)
Net cash flows used by operating activities	 (311,529)		(529,520)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Proceeds on sale of marketable security investments	-		279,430
Purchases of marketable security investments	(1,169,929)		(149,322)
Net change in promissory notes receivable	 1,600,000		356,211
Net cash flows provided by investing activities	 430,071	_	486,319
CASH FLOWS FROM FINANCING ACTIVITIES:			
Payments on notes payable	 (4,595)		(4,920)
Net cash flows used by financing activities	 (4,595)		(4,920)
Net change in cash and cash equivalents	113,947		(48,121)
CASH AND CASH EQUIVALENTS: Beginning of year	 204,056		252,177
End of year	\$ 318,003	\$	204,056

See Accompanying Notes and Independent Auditor's Report.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

December 31, 2016 and 2015

#### **Note 1 – Nature of Organization**

Royal Family Kids, Inc. (the Organization) is an international Christian not-for-profit Internal Revenue Code Section 501(c)(3) organization, incorporated in the state of California. Since its inception in 1989, and originally named Royal Family Kids' Camps, Inc., the Organization has recruited, trained, supported and monitored summer camps that are operated for abused and neglected children. The Organization works in conjunction with local social services agencies and other nonprofit organizations in providing a safe environment to fellowship and mentor atrisk foster children. The Organization's programs are provided at no cost to the children's families and social services agencies that participate.

In 2008 Royal Friends' Clubs, Inc. was formed as a separate nonprofit corporation to provide mentoring and monthly club activities for at-risk youth. In 2011, Royal Friends' Clubs, Inc. was merged into Royal Family Kids' Camps, Inc. After this merger, the Organization's name was changed to Royal Family Kids, Inc.

The Organization's affiliate, For the Children Foundation, (FTCF) was incorporated on May 25, 2005 in the state of California as a nonprofit public benefit Internal Revenue Code Section 501(c)(3) organization. FTCF was organized exclusively to seek grants, contributions, bequests and other sources of income in order to provide funding for the operations of Royal Family Kids, Inc's program services.

#### **Principles of Combination**

The accompanying financial statements include the accounts of two affiliated organizations, Royal Family Kids, Inc. and For the Children Foundation. These affiliates are under common control as defined by accounting principles generally accepted in the United States of America and are reported separately in the financial statements. All significant inter-organization transactions have been eliminated as a result of the combination in reporting.

The financial statements are referred to as combined financial statements on the cover page as well as the opinion. Combined information is reflected in all references to the following statements, notes and schedules: statements of financial position, statements of activities, statements of cash flows, notes to financial statements and schedule of functional expenses. If any of these statements are not combined, they will be identified accordingly.

#### Note 2 - Summary of Significant Accounting Policies

The combined financial statements have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles. A summary of significant accounting policies are described below to enhance the usefulness of the financial statements to the reader.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

December 31, 2016 and 2015

#### **Note 2 - Summary of Significant Accounting Policies (continued)**

#### **Basis of Presentation**

The financial statement presentation follows the recommendations of Financial Accounting Standards Board ASC 958-205, *Not-for-Profit Entities – Presentation of Financial Statements*. Under this accounting standard, the affiliates are required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. During the years ended December 31, 2016 and 2015, there were no net assets or activities classified as permanently restricted.

#### **Income Taxes**

The affiliates are exempt from federal and state income tax under Internal Revenue Code Section 501(c)(3). The affiliates are subject to federal and state income tax on unrelated business income as stipulated in Internal Revenue Code Section 511. During the years ended December 31, 2016 and 2015, both the Organization and its' affiliate had no activities unrelated to its exempt purpose and therefore incurred no tax liability due to unrelated business income.

Financial Accounting Standards Board ASC 740-10-25, *Income Taxes*, prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The affiliates have evaluated their uncertain tax positions and related income tax contingencies, and does not believe that any material uncertain tax positions exist. All governmental reporting forms are subject to examination by federal taxing authorities for a period of three years from the date they are filed and a period of four years for state taxing authorities.

#### Cash and Cash Equivalents

For statements of financial position and cash flow purposes, cash and cash equivalents include cash on hand, cash on deposit, money market accounts, and certificates of deposit with maturities of three months or less.

### Receivables

The affiliates consider all receivables to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when that determination is made.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

December 31, 2016 and 2015

#### **Note 2 - Summary of Significant Accounting Policies (continued)**

#### Inventory

Inventory consists of camp and mentoring club supplies and merchandise. The inventory is valued at the lower of cost or market.

#### **Shipping and Handling Costs**

Freight billed to customers is considered sales revenue and the related freight costs as a cost of sales.

#### Investments

Investments are reported at their fair values in the combined statements of financial position. Realized and unrealized gains and losses are included in the change in net assets in the combined statements of activities.

#### Fair Value Measurements

The affiliates have adopted Financial Accounting Standards Board ASC 820-10-35 *Fair Value Measurements*, for the years ended December 31, 2016 and 2015. ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

ASC 820 establishes a fair value hierarchy in three levels that prioritizes the inputs to valuation techniques used to measure fair value. The three levels of the fair value hierarchy are as follows.

- <u>Level 1</u> Inputs are quoted market prices (unadjusted) in active markets for identical assets
  or liabilities. Valuations for assets and liabilities traded in active exchange markets.
  Valuations are obtained from readily available pricing sources for market transactions
  involving identical assets or liabilities.
- <u>Level 2</u> Inputs other than quoted prices within Level 1 that are observable, either directly or indirectly. Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.
- <u>Level 3</u> Inputs are unobservable. Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounts, cash flow models, and similar techniques and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

December 31, 2016 and 2015

#### **Note 2 - Summary of Significant Accounting Policies (continued)**

#### Property and Equipment

Property and equipment are stated at cost, or at fair value at the date of gift if donated, less accumulated depreciation. Maintenance, repairs, and renewals that neither materially add to the value of the property nor appreciably prolong its life are charged to expense as incurred. The Organization has elected to capitalize all property and equipment expenditures greater than \$2,000. Depreciation expense for the years ended December 31, 2016 and 2015 was \$6,168 and \$6,629, respectively. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets.

#### **Contributed Services**

Financial Accounting Standards Board ASC 958-605-25-16, *Not-for-Profit Entities – Revenue Recognition – Contributed Services*, requires recording the value of donated services that create or enhance non-financial assets or require specialized skills. Volunteers have contributed significant amounts of their time to the activities of the Organization; however, since the above requirements were not met, the value of the contributed services has not been recorded in the financial statements.

#### Revenue Recognition

As required by generally accepted accounting principles, the Organization has adopted Financial Accounting Standards Board ASC 958-605-25, *Not-for-Profit Entities – Revenue Recognition*, for the years ended December 31, 2016 and 2015. Under this accounting standard, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the existence and/or nature of any donor restrictions.

All donor-restricted net assets are reported as an increase in temporarily restricted or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. During the years ended December 31, 2016 and 2015, there were no activities affecting permanently restricted net assets.

#### Compensated Absences

Accumulated paid time off is accrued when incurred. Accrued vacation time for the years ended December 31, 2016 and 2015 was \$13,821 and \$13,140, respectively, which is reported as part of accrued liabilities in the combined statement of financial position.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

December 31, 2016 and 2015

#### **Note 2 - Summary of Significant Accounting Policies (continued)**

#### Advertising and Promotional Expenses

The Organization expenses the cost of advertising and promotional expenditures when incurred.

#### Use of Estimates

The preparation of combined financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from these estimates.

#### <u>Functional Allocation of Expenses</u>

The cost of providing various programs and other activities has been summarized on a functional basis in the combined statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited.

#### Concentration of Credit Risk

Financial instruments that potentially subject the affiliates to credit risk include cash and cash equivalents, and investments. Cash accounts at financial institutions are insured by the Federal Deposit Insurance Corporation (FDIC) for up to \$250,000. The balances in these accounts may, at times, exceed insured limits. Investments in marketable securities are subject to market fluctuations.

#### Retirement Plan

The Organization provides a tax-deferred retirement plan under IRS Code Section 403(b) for eligible employees. There is no age or service requirement for participating in the plan. The assets, liabilities, and results of operations of the plan are not included in the financial statements of the Organization. The plan is administered by a third-party retirement service. The Organization does not match any portion of the employees' contributions.

#### NOTES TO COMBINED FINANCIAL STATEMENTS

December 31, 2016 and 2015

#### **Note 3 - Property and Equipment**

A summary of property and equipment follows:

	<u>2016</u>	<u>2015</u>
Auto Office equipment	\$ 24,880 7,961	\$ 24,880 
Total property and equipment	32,841	32,841
Accumulated depreciation	( 15,254)	( 9,086)
Net property and equipment	\$ <u>17,587</u>	\$ <u>23,755</u>

#### Note 4 – Investments

Both the Organization and its' affiliate, FTCF have investments in marketable securities which consist of amounts in broker traded funds. The investment valuations are based on quoted market prices that are readily and regularly available in an active market.

The Organization retains an investment in three promissory notes that are funded by a charitable remainder trust. Monthly interest only annuity payments are received with a variable interest structure according to the terms of the trust agreement. The separate notes have terms ending in 2025, 2029 and 2030. In 2016, the Organization received the remaining principal balance from two of the notes, leaving one note outstanding as of December 31, 2016.

#### Fair Value Measurements

- <del></del>	<u>2016</u>	<u>2015</u>
Level 1 Valuation:		
Marketable securities	\$ 2,028,071	\$ 789,206
Promissory notes receivable	1,088,000	2,688,000
Total investments	\$ <u>3,116,071</u>	\$ <u>3,477,206</u>
Return on Investments:		
Interest and dividends	\$ 116,811	\$ 129,562
Net realized and unrealized gains	68,936	9,854
Total return on investments	\$ <u>185,747</u>	\$ <u>139,416</u>

#### NOTES TO COMBINED FINANCIAL STATEMENTS

December 31, 2016 and 2015

### Note 5 – Commitments and Contingencies

Notes Payable	<u>2016</u>	<u>2015</u>
Note payable secured by the property and equipment of the Organization payable to a financial lender in 60 monthly payments of principal and interest in the amount of \$421 at 4.912% per annum. The note has a maturity date of May 1, 2018.	\$ <u>6,907</u>	\$ <u>11,502</u>
Total notes payable	\$ <u>6,907</u>	\$ <u>11,502</u>

Maturities of notes payable for each of the remaining years are as follows:

Year Ended <u>December 31</u>	Amount
2017 2018	\$ 4,826 
Total notes payable	\$ <u>6,907</u>

#### **Operating Leases**

The Organization leases office equipment and maintenance services, and office facilities under agreements that are classified as operating leases. Rental expense related to these leases for the years ended December 31, 2016 and 2015 was \$65,669 and \$57,305, respectively.

Future minimum payments of operating leases are as follows:

Year Ended December 31	Amount
2017	\$ 61,751
2018	22,311
2019	2,591
2020 and thereafter	3,670

#### NOTES TO COMBINED FINANCIAL STATEMENTS

December 31, 2016 and 2015

#### **Note 6 - Net Assets**

#### Temporarily Restricted Net Assets

Temporarily restricted net assets consist of assets available for the Organization's Ambassador program and camps and mentoring club mission programs.

## Note 7 – Supplemental Disclosures of Cash Flow Information

T. P. C.	<u>2016</u>	<u>2015</u>
Cash paid during the years for:		
Interest	\$ <u>463</u>	\$ <u>682</u>

### **Note 8 – Subsequent Events**

The management of the affiliates have reviewed the results of operations and evaluated subsequent events for the period of time from December 31, 2016 through June 27, 2017, the date the financial statements were available to be issued. It has been determined that no adjustments are necessary to the amounts reported in the accompanying financial statements.



### COMBINED SCHEDULE OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2016

	Progr	Program Services		Supporting Services				ervices Supporting Services				
	Ca	amps and	Ger	neral and								
	Mentoring Clubs		Administrative		Fu	ndraising	Total					
Communication and technology	\$	43,040	\$	18,110	\$	13,834	\$	74,984				
Compensation		599,688		171,339		85,669		856,696				
Conferences and travel		117,747		223		8,390		126,360				
Cost of sales		530,200		-		-		530,200				
Depreciation		3,701		2,467		-		6,168				
Dues and subscriptions		18,042		6,093		1,370		25,505				
Events		-		-		59,555		59,555				
Facilities		52,549		9,133		5,977		67,659				
Fees		24,809		16,539		-		41,348				
Hospitality		8,997		736		254		9,987				
Insurance		7,433		4,410		-		11,843				
Other expenses		32,405		8,047		61		40,513				
Outside services		52,324		14,335		24,346		91,005				
Printing		25,664		2,539		20,936		49,139				
Programs		361,676		-		-		361,676				
Shipping and postage		6,543		4,361		-		10,904				
Supplies		158,470		8,366		1,628		168,464				
	· <u> </u>											
	\$	2,043,288	\$	266,698	\$	222,020	\$	2,532,006				

### COMBINED SCHEDULE OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2015

	Progr	ram Services	Supporting Services					
	Camps and Mentoring Clubs		Gei	General and				
			Administrative		Fu	ndraising	Total	
C : .: 1, 1, 1	ф	20.407	¢.	21 102	Ф	2.020	Φ	64.410
Communication and technology	\$	39,497	\$	21,102	\$	3,820	\$	64,419
Compensation		624,574		178,450		89,225		892,249
Conferences and travel		111,604		853		11,166		123,623
Cost of sales		655,739		-		-		655,739
Depreciation		3,977		2,652		-		6,629
Dues and subscriptions		9,617		1,814		1,061		12,492
Events		-		-		109,135		109,135
Facilities		64,798		10,171		6,436		81,405
Grants to affiliate		139,529		-		-		139,529
Hospitality		4,678		231		176		5,085
Insurance		7,145		4,281		-		11,426
Other expenses		33,646		1,467		1,446		36,559
Outside services		62,249		21,801		28,347		112,397
Printing		20,303		-		20,195		40,498
Programs		441,524		-		1,141		442,665
Shipping and postage		7,841		5,227		-		13,068
Supplies		125,561		5,614		1,543		132,718
	\$	2,352,282	\$	253,663	\$	273,691	\$	2,879,636